

Message Text

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16
ACTION EB-11

INFO OCT-01 EUR-25 ADP-00 DODE-00 INR-10 NSAE-00 RSC-01

TRSE-00 AEC-11 CIAE-00 COME-00 RSR-01 /060 W
----- 077427

R 131604Z JUL 73
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC 4777
INFO AMEMBASSY BUCHAREST
AMEMBASSY MOSCOW
AMEMBASSY VIENNA
AMEMBASSY PRAGUE
USMISSION BERLIN

LIMITED OFFICIAL USE WARSAW 3433

EO 11652: NA
TAGS: ESTC, ETRD, PL
SUBJECT: ECONOMIC DEFENSE LIST: EAST-EUROPE IMPORT
EXPORT INC.

REF: BERLIN A-19, 2/23/73

EXCON FOR COMMERCE/BEWT/RUAER MAYER

VIENNA FOR EWTC

1. MR ROBERT ROSS, PRESIDENT OF EAST-EUROPE IMPORT
EXPORT INC., 440 PARK AVENUE SOUTH, NEW YORK , CALLED AT
EMBASSY ON JULY 10. (IN DECEMBER 1972 EMBASSY HAD
RESPONDED TO LETTER FROM ROSS, SUPPLYING HIM WITH NAMES
AND ADDRESSES OF POLISH COMMERCIAL AGENCY FIRMS WHICH
REPRESENT WESTERN COMPANIES IN THIS MARKET. SINCE THEN,
WE HAVE RECEIVED INFO COPIES OF CORRESPONDENCE BETWEEN
ROSS AND SOME OF THESE AGENCIES, WITH WHICH HE HAS
ATTEMPTED TO AGREE ON TERMS OF REPRESENTATION. ANOTHER
INFO COPY CONCERNED POLISH CONTRACT WITH CRIMSON SEMI-
CONDUCTOR, SAID TO BE ASSOCIATED WITH ROSS'

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FIRM. HIS VISIT THIS WEEK WAS FIRST TIME ROSS HAS
APPEARED AT THE EMBASSY).

2. ROSS SAID EAST-EUROPE IMPORT EXPORT WAS ONE OF FIRST U.S. COMPANIES TO ESTABLISH OFFICE IN ROMANIA, AND CLAIMED INSTRUMENTAL ROLE IN OBTAINING TIRE PLANT CONTRACT FOR U.S. FIRM PLUS NUMEROUS OTHER EXPORT-RELATED ACTIVITIES. ALSO CITED PART PLAYED BY HIS COMPANY IN SALE OF ROMANIAN FOUR-WHEEL DRIVE VEHICLES IN US, WHICH REPORTEDLY ARE TO INCORPORATE FORD BRONCO ENGINES AND WILL, HE CLAIMED, HAVE SALES OF \$30 MILLION IN 1974. ROSS SAID FIRM WAS REPRESENTED IN MOSCOW THROUGH OFFICE OF AN AUSTRIAN COMPANY, AND, WITH EXCEPTION OF POLAND, WAS DOING CONSIDERABLE EXPORT BUSINESS THROUGHOUT EASTERN EUROPE.

3. ROSS REQUESTED EMBASSY'S ASSISTANCE IN MAKING APPOINTMENTS WITH POLISH AGENCY FIRMS. IN RESPONSE, EMBASSY OFFICER SAID THAT BEFORE DOING SO, HE WOULD LIKE TO HAVE CLARIFICATION OF CIRCUMSTANCES SURROUNDING FACT THAT ROSS AND HIS FIRM ARE CARRIED ON COMMERCE DEPARTMENT'S ECONOMIC DEFENSE LIST. ROSS SAID HE WAS TOTALLY UNAWARE OF THIS LISTING, AND INDICATED HE COULD NOT UNDERSTAND IT SINCE HIS FIRM REGULARLY RECEIVED EXPORT LICENSES FROM COMMERCE WITHOUT DIFFICULTY. EMBASSY OFFICER NOTED THAT ACCORDING TO LISTING, IN CASE OF EAST-EUROPE IMPORT EXPORT INC., U.S. EXPORT PRIVILEGES HAD NOT BEEN DENIED.

4. ROSS, WHO SAID HE WAS DUE IN BUCHAREST FOR MEETINGS ON JULY 13, DID NOT PRESS REQUEST FOR EMBASSY ASSISTANCE. HE INDICATED HE WOULD CONTACT COMMERCE DEPARTMENT ON HIS RETURN TO U.S. IN EFFORT TO CLARIFY MATTER AND PROMISED TO INFORM EMBASSY OF OUTCOME.

DAVIES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973WARSAW03433
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730734/aaaaayla.tel
Line Count: 92
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 73 BERLIN A-19, 2/23/73
Review Action: RELEASED, APPROVED
Review Authority: garlanwa
Review Comment: n/a
Review Content Flags:
Review Date: 17 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17-Aug-2001 by martinml>; APPROVED <23-Nov-2001 by garlanwa>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ECONOMIC DEFENSE LIST: EAST-EUROPE IMPORT EXPORT INC.
TAGS: ESTC, ETRD, PL
To: STATE
Type: TE
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